

CTE Course Description and Standards Crosswalk

Course Information

Course Name	Business Law
Course Number	83100
Number of High School Credits	.5
Sequence or CTEPS (You must first have the Sequence or CTEPS entered into the EED-CTE system.)	Accounting, Entrepreneurship, Finance, Lodging Management, Logistics, Office Specialist, Travel Coordinator
Date of district Course Revision	February 2014

Career & Technical Student Organization (CTSO)

CTSO embedded in this sequence	BPA
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Occupational Standards

Source of Occupational Standards	National Business Educators Association (NBEA)
Names/Numbers of Occupational Standards	Business Law (BL), Career Development (CD), Information Technology (IT), Entrepreneurship (EN)

Registration Information

Course Description (brief paragraph – as shown in your student handbook or course list)	Business Law is designed to increase students' understanding of law, especially related to business and employment. The development of our legal system, the requirement to create valid contracts, laws protecting consumers, and laws regulating employer/employee relationships are topics covered in this course. Students will learn by studying court cases and the judges' opinions and rationales. This course is highly recommended for students considering careers in business and law.
Instructional Topic Headings (please separate each heading by a semi-colon)	Investigates Different Aspects of Law in Business; Demonstrates Use of Law as a Consumer; Evaluate Contracts for Validity; Encourage Career and Technical Student Organization (CTSO) Involvement; Safety; Entrepreneurship; Ethics

Summative Assessments and Standards

Technical Skills Assessment (TSA)	No
Course addresses:	
New Alaska ELA and Math Standards	Yes
Alaska Cultural Standards	Yes
All Aspects of Industry (AAI)	Yes
Core Technical Standards	Yes
Employability Standards	Yes

Employability Standards

Source of Employability Standards	State of Alaska
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Tech Prep

Current Tech Prep Articulation Agreement? (Y/N)	No
Date of Current Agreement	
Postsecondary Institution Name	
Postsecondary Course Name	
Postsecondary Course Number	
# of Postsecondary Credits	

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Source/Organization /Agency	Acronym	Website or Location of Information	Section, Chapters, etc. referenced in Performance Standards	Date of Edition or Version
National Business Education Assn.	NBEA	http://www.nbea.org	Career Development, Entrepreneurship, Management, Information Technology	2013

Additional CTE Course Information

Author	
Course developed by	Revised by David Little
Course adapted from	Business Law
Date of previous course revision	May 2008
Course Delivery Model	
Is the course brokered through another institution or agency? (Y/N)	No

Standards Alignment

Student Performance Standards (Learner Outcomes or Knowledge & Skill Statements)	Specific Occupational Skills Standard	Common Technical Core Standards	New Alaska ENG/LA Standards	New Alaska Math Standards	Alaska Cultural Standards	Employability/ Career Readiness Standards	All Aspects of Industry/ Systems	Assessment
Investigate career opportunities.	EN-I CD-II	BM3,5,6	L.9-12.6 SL.9-12.6 WHST.9-12.6	S-MD.6 S-IC.6	B2,3,4	A1,2,3,4,5,6,7 B1,2,3,4,5	Technical Skills Planning Technology	AKcis Portfolio
Identify the differences between ethics and law.	BL.I.A.,1,2,3,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2,3	A2,5	Technical Skills Community Work Habits	Future Business Leaders of America— Business Law Assessment
Describe the sources of law.	BL.I.B.1,2,3,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2	A2,5	Technical Skills Community	CLEP
Explain the structure of the courts.	BL.I.C.1,2,3,4	BM2 BM-BIM1	SL.9-12.1,3,4,6	A.SSE.3	B2	A2,5	Community Technical	CLEP

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		BM-MGT1 BM-HR1 BM-OP1	L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9				skills	
Identify the classification of procedural law.	BL.I.D.,1,2,3,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9	N-Q.1	B2	A2,5	Technical Skills	Total Testing--Legal
Identify what makes a valid contract.	BL: II.A.1,2,3 IX.A.1,2,3; B2 I.E.1,2,3,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2	A2,5	Technical Skills	Total Testing--Legal
Identify the laws relating to employment.	BL: III.B.1,2,3,4 IV.C.3	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2	A2,5	Technical Skills Labor Management	Total Testing--Legal
Identify law relating to personal property.	BL: II.B.1,2,3,4 II.C.1,2,3,4 I.F.1,2,3,4 V.A.1,2,3,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2	A2,5	Technical Skills Community	Total Testing--Legal
Identify various aspects of bankruptcy.	BL: VI.A,B,C,D I.E.1,2,3,4	BM2 BM-BIM1 BM-MGT1	SL.9-12.1,3,4,6 L.9-12.3,4		B2	A2,5	Technical Skills Finance	Total Testing--Legal

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		BM-HR1 BM-OP1	RST.9-12.2,4,9 WHST.9-12.6,7,8,9					
Define key terms involved in computer law.	BL: III.A.1,2,4 VI I.F.1,2,3,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2	A2,5	Technical Skills Technology	Total Testing-- Legal
Identify Law related to real property	BL: V.A.1,2,3,4; B.1,2,3,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2	A2,5	Technical Skills	Total Testing-- Legal
Identify Law related to intellectual property	BL.V.C.1,2, 3,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2	A2,5	Technical Skills Technology	Total Testing-- Legal
Recognize the differences between juvenile and adult crimes and punishment.	BL.I.F.1,2,3, ,4	BM2 BM-BIM1 BM-MGT1 BM-HR1 BM-OP1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-12.2,4,9 WHST.9-12.6,7,8,9		B2	A2,5	Technical Skills	Total Testing-- Legal
Identify similarities and differences between civil and criminal laws.	BL.V.D	BM2 BM-BIM1 BM-MGT1 BM-HR1	SL.9-12.1,3,4,6 L.9-12.3,4 RST.9-		B2	A2,5	Technical Skills	Total Testing-- Legal

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		BM-OP1	12.2,4,9 WHST.9-12.6,7,8,9					
Follow professional ethics including software licensing, copyright and intellectual property laws.	IT-I,II	BM2,5,6 IT 4	WHST.9-12.8 L.9-12.6		B2,3,4	A1,2,5,7	Technical Skills Technology Work Habits	Statement of Authenticity
Encourage CTSO involvement	EN-I CD-IV CD-V	BM3,5,6	L.9-12.6 SL.9-12.6 SL.9-12.1.a-d		B2,3,4 C4 D6 E7,8	A2,5	Technical Skills Technology Planning Labor Work Habits	BPA Competitions
Practice and promote ethics and ethical behavior in the workplace.	IT-I	BM2,5,6 IT4	WHST.9-12.8	S-MD.6 S-IC.6	B2,3,4	A,1,2,5	Technical Skills Work Habits Management	CTSO Participation Work Keys
Recognize entrepreneurship opportunities and the role of employer vs. employee.	EN-I CD-V	BM3,5,6	L.9-12.6 SL.9-12.6	S-MD.6 S-IC.6	B2,4	A2,5	Technical Skills Labor	BPA-Small Business Management Team Work Keys
Demonstrate safe use of tools and equipment, cyber safety and ergonomic safety in the workplace.	IT-I	BM5,6 IT4	L.9-12.6 WHST.9-12.8		B2,4	A1,6	Technical Skills Health/ Safety	AK EED Safety Manual Business & Information Systems

Instructional Resources

List the major instructional resources used for this course: (websites, textbooks, essential equipment, reference materials, supplies)

Recommended Text: Law for Business and Personal Use, South-Western

Resources: www.bpa.org

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www.collegeboard.com for CLEP tests

<http://www.totaltesting.com/legalskillstests.shtml>